## ST. CLAIR COUNTY ECONOMIC DEVELOPMENT DEPARTMENT

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### **ECONOMIC DEVELOPMENT COMMITTEE**

# Meeting Minutes October 20, 2016

Members Present:

Jerry Dinges

Robert Trentman

Ken Sharkey Robert Allen

Frank Heiligenstein

Members Excused:

Marty Crawford

Rick Vernier

Staff Present:

Terry Beach, Director

Dorothy Carlisle, Executive Assistant

Others Present:

Fred Boch, County Board Member
John West, County Board Member
Charles Lee, PBC Commissioner
Jennifer Goetz, Washington Universit

Jennifer Goetz, Washington University in St. Louis student

#### Call to Order:

Chairman Ken Sharkey called the Committee to order at 6:00 p.m. and led everyone in the Pledge of Allegiance.

## Public Comment Regarding the Agenda:

Mr. Sharkey asked if anyone present had a question or comment regarding the agenda. There were none.

## Approval of the September 15, 2016 Committee Minutes (action required):

Mr. Sharkey called for action on the September 15, 2016 Committee minutes. Mr. Dinges made the motion to approve the minutes, which was seconded by Mr. Allen. The motion passed unanimously.

## Approval of the September 26, 2016 Special Committee Minutes (action required):

Mr. Sharkey called for action on the September 26, 2016 Special Committee minutes. Mr. Dinges made the motion to approve the minutes, which was seconded by Mr. Allen. The motion passed unanimously.

## New Business (Director's Report, information only):

Mr. Sharkey asked the Director to give his report. Mr. Beach updated the Committee on department activities in the past thirty days and other on-going projects.

He discussed the status of the potential Section 108 business loan and stated he was hopeful a Loan Committee meeting would be called soon.

He informed the Committee that he provided detailed demographics and projections for a hotel developer that was doing a feasibility study for a new hotel along I-64 in Caseyville. He mentioned his discussion with Rob Fisher, the President of the Oklahoma National Stockyards Company located in Oklahoma City. Mr. Beach stated they own the former National Stockyards now located in Fairmont City and asked that Mr. Beach assist them in finding potential development prospects.

Mr. Beach also described three new prospects/leads. One is an industrial company in the region seeking additional warehouse space on a temporary basis only. The other two were significant prospects known as Project Fortress and Project 20/20. He described them in detail.

Mr. Beach also mentioned that Facebook likes were up 6 to 2,096 and Twitter followers were up 8 to 425.

And he described the meetings attended in the past month including the Greater Belleville Chamber of Commerce Board meeting and their County/City Officials BBQ held in front of the County Building, the inaugural Scott AFB Cyber Awareness/Defense dinner held at the Base, and the Mid-America Workforce Investment Board (MAWIB) meeting.

#### New Business (Airport Director's Report, information only):

Mr. Sharkey asked Mr. Beach to provide the Airport report since Mr. Cantwell was traveling on airport business. Mr. Beach distributed the Airport Running Annual Report that had been provided to him by Mr. Cantwell. A discussion followed including a comment by Mr. Heiligenstein stating that he does not want to close the airport while Mr. Trentman asked aloud about the presence of those County Board members who wanted more airport information since they could attend this Committee meeting.

#### **Old Business**

There was no Old Business.

#### Additional comments or questions from the Committee or the Public

There were none.

With no other information to discuss Mr. Sharkey asked for a motion to adjourn. Mr. Allen made the motion to adjourn, which was seconded by Mr. Dinges. The motion passed unanimously and the meeting adjourned at 6:15 p.m.